

W. SCOTT JOHNSON

Partner

Scott Johnson is a founding partner in the firm and holds the highest attorney rating (AV) by Martindale-Hubbell. His emphasis is governmental relations at the Virginia General Assembly, State Agencies, and serving as general counsel to state associations. Mr. Johnson has been selected repeatedly by his peers as a Legal Elite in the specialty of governmental relations by Virginia Business magazine. Mr. Johnson has also been recognized by The Best Lawyers in America and Super Lawyers magazine in the specialty area of government relations.

Mr. Johnson serves as General Counsel to the Medical Society of Virginia, Virginia Dental Association and Virginia Health Care Association / Virginia Center for Assisted Living and Legislative Counsel to the Virginia Beer Wholesalers Association.

Mr. Johnson leads the firm's Governmental Relations Team and routinely appears before the Virginia General Assembly to lobby on a broad number of issues affecting businesses, associations, hospitals, physicians, and professional associations. His experience and track record of drafting and introducing legislation, advocating, amending, or opposing legislation, has proven indispensable to firm clients in Virginia and beyond. Mr. Johnson represents Amgen, Bristol Casino (United Company), Comcast, Deloitte Consulting, Dominion Energy, HCA Health Care Company, Medical Society of Virginia, Service Corporation International (SCI), Vertex, Virginia Beer Wholesalers Association, Virginia Biotechnology Association, Virginia Dental Association, and Virginia Health Care Association / Virginia Center for Assisted Living.

Mr. Johnson frequently lectures on recent legislative actions, case law developments, and risk management strategies.

Associations and Professional Memberships

American Bar Association

American Health Lawyers Association

Virginia State Bar



Practice Areas

Government Relations -
Hancock Daniel

Government Relations -
FirstChoice Consulting, LLC

Association General Counsel

Gaming

Licensure

Virginia

Academic Credentials

University of Richmond, B.A.

University of Richmond
School of Law, J.D.

W. SCOTT JOHNSON

Partner

Community Organizations

Member, Gayton Baptist Church

Trustee, Gayton Baptist Church

Career Highlights

AV Preeminent®, *Martindale-Hubbell*

"Legal Elite," *Virginia Business Magazine*

Best Lawyers in America® (2024, 2025, 2026)

"2025 Lawyer of the Year - Government Relations Practice in Richmond," *Best Lawyers in America*®

"Virginia Super Lawyers," *Super Lawyers*

Publications

"Nurse Practitioner Autonomous Practice Legislation," *Virginia Medical Law Report*, May 2018

"New Medical Records Fee Schedule: Are you Ready for July 1?," *Virginia Medical Law Report*, May 2017

"Legislative Highlights for Patient Care Team Physicians," *Virginia Medical Law Report*, May 2016

"This is 911. What is the Nature of Your Emergency?," *Virginia Medical Law Report*, May 2015

"2014 General Assembly Preview: Price Tags & Politics," *Ramifications*, 2013.

"Warning Over the Use of Illegally Imported Prescription Drugs," *Virginia Board of Medicine*, April 2014. Co-authored with Gerald C. Canaan, II.